



JOB DESCRIPTION

ESS Executive - Procurement Leaders Network

Engagement Model: Executive Placements | Procurement Leadership Roles | Strategic Sourcing Programs | Supply Chain Transformation Projects

Location: Global | USA | Vietnam | Hybrid & On-site Opportunities

About the Network

The ESS Executive Procurement Leaders Network is an exclusive community of Procurement Executives, Strategic Sourcing Leaders, Category Management Professionals, and Supply Management Experts dedicated to driving procurement excellence, supplier performance, and sustainable business value.

Designed for experienced procurement and sourcing leaders, the network provides access to executive leadership opportunities, strategic sourcing initiatives, procurement transformation programs, and global supply chain projects across diverse industries.

Members gain access to a trusted ecosystem of manufacturers, multinational corporations, private equity-backed companies, and growing enterprises seeking procurement leaders who can optimize costs, strengthen supplier networks, and improve supply chain resilience.

Areas of Expertise

Procurement Leadership

- Procurement Strategy
- Strategic Sourcing
- Category Management
- Spend Management
- Procurement Governance
- Procurement Excellence

Supplier Management

- Supplier Relationship Management (SRM)
- Supplier Development
- Supplier Performance Management
- Vendor Selection
- Contract Negotiation



- Supplier Risk Management

Cost & Value Optimization

- Cost Reduction
- Total Cost of Ownership (TCO)
- Value Engineering
- Procurement Analytics
- Savings Programs
- Working Capital Improvement

Digital Procurement & Sustainability

- Digital Procurement
- E-Procurement Systems
- Procurement Analytics
- Sustainable Sourcing
- ESG Procurement
- Supply Chain Transparency

Ideal Candidate Profile

Leadership Experience

- Current or former Procurement Manager, Strategic Sourcing Manager, Procurement Director, Supply Management Director, Chief Procurement Officer (CPO), or equivalent role.
- Proven experience leading procurement organizations and strategic sourcing initiatives.
- Experience managing global supplier networks and procurement transformation programs.

Procurement Expertise

- Strong understanding of sourcing strategies, category management, supplier negotiations, and procurement governance.
- Experience delivering measurable cost savings and operational improvements.
- Ability to balance cost, quality, service, and risk management objectives.

Professional Capabilities

- Strong negotiation and stakeholder management skills.
- Excellent analytical and commercial decision-making abilities.
- Ability to drive strategic value beyond traditional procurement functions.



Educational Background

- Bachelor's degree or higher in Supply Chain Management, Business Administration, Engineering, Procurement, Operations Management, or related disciplines.
- CPSM, CIPS, APICS, ISM, Lean Six Sigma, or equivalent certifications are highly preferred.

Opportunities Available Through the Network

Procurement Leadership Roles

- Chief Procurement Officer (CPO)
- Procurement Director
- Strategic Sourcing Director
- Category Director
- Supply Management Leader

Strategic Sourcing Programs

- Global Sourcing Initiatives
- Supplier Consolidation Programs
- Cost Reduction Programs
- Strategic Category Management
- Procurement Excellence Projects

Procurement Transformation Initiatives

- Procurement Digitalization
- Source-to-Pay (S2P) Transformation
- Procurement Operating Model Design
- Procurement Analytics Programs
- Supplier Risk Management Initiatives

Advisory & Consulting Engagements

- Procurement Strategy Advisory
- Contract Management Consulting
- Supplier Assessment Programs
- Procurement Maturity Assessments
- Sustainable Sourcing Advisory



Join the Network

Become part of a distinguished community of procurement leaders helping organizations optimize costs, strengthen supplier partnerships, and build resilient supply chains.

Submit your professional profile today to join the ESS Executive Procurement Leaders Network.

The Right Sourcing. The Right Partnerships. The Right Results.

J&P Global