



JOB DESCRIPTION

ESS Executive - Startup Founders Network

Engagement Model: Venture Building Programs | Founder Leadership Opportunities | Strategic Advisory Engagements | Startup Growth Initiatives

Location: Global | USA | Vietnam | Hybrid & Remote Opportunities

About the Network

The ESS Executive Startup Founders Network is an exclusive community of founders, entrepreneurs, venture builders, and startup leaders dedicated to building innovative businesses and creating sustainable growth.

Designed for individuals who thrive in uncertainty, innovation, and rapid execution, the network provides access to startup leadership opportunities, venture-building initiatives, fundraising ecosystems, strategic partnerships, and entrepreneurial development programs across global markets.

Members gain access to a trusted ecosystem of investors, advisors, business leaders, innovation hubs, accelerators, incubators, and growth-stage organizations seeking entrepreneurial talent capable of building and scaling successful ventures.

Areas of Expertise

Startup Creation & Venture Building

- Startup Development
- Venture Building
- Business Model Design
- Product-Market Fit
- Business Launch Strategy
- Growth Planning

Business Growth & Scaling

- Customer Acquisition
- Revenue Growth
- Market Expansion
- Growth Strategy
- Go-to-Market Execution
- Strategic Partnerships



Fundraising & Investment Readiness

- Fundraising Strategy
- Investor Relations
- Venture Capital Readiness
- Startup Valuation
- Capital Planning
- Investment Preparation

Entrepreneurial Leadership

- Founder Leadership
- Team Building
- Startup Operations
- Organizational Design
- Strategic Decision-Making
- Business Transformation

Ideal Candidate Profile

Entrepreneurial Experience

- Current or former Founder, Co-Founder, Startup CEO, Venture Builder, or equivalent entrepreneurial leadership role.
- Proven experience launching, building, or scaling startup ventures.
- Experience navigating growth challenges, market uncertainty, and business transformation.

Startup Expertise

- Strong understanding of startup ecosystems, business development, customer validation, and growth execution.
- Experience with fundraising, product development, market expansion, or venture scaling.
- Ability to translate innovative ideas into sustainable business models.

Professional Capabilities

- Strong entrepreneurial mindset and execution capabilities.
- Excellent leadership, communication, and relationship-building skills.
- Ability to lead teams, attract stakeholders, and drive business growth.

Educational & Professional Background



- Startup founders and entrepreneurs.
- Venture builders and innovation leaders.
- Startup ecosystem operators.
- Scale-up executives and growth leaders.
- Corporate entrepreneurs and intrapreneurs.

Opportunities Available Through the Network

Startup Leadership Opportunities

- Founder
- Co-Founder
- Startup CEO
- Venture Leader
- Business Builder

Venture Building Programs

- Startup Launch Programs
- Venture Creation Initiatives
- Innovation Labs
- New Business Development Programs
- Accelerator & Incubator Opportunities

Growth & Scaling Initiatives

- Market Expansion Projects
- Revenue Growth Programs
- Strategic Partnership Development
- Business Transformation Initiatives
- Startup Scaling Programs

Advisory & Investment Engagements

- Founder Advisory Boards
- Startup Mentorship Programs
- Fundraising Support Initiatives
- Investor Readiness Programs
- Strategic Advisory Engagements



Join the Network

Become part of a distinguished community of startup founders and entrepreneurial leaders helping shape the future through innovation, growth, and value creation.

Submit your professional profile today to join the ESS Executive Startup Founders Network.

The Right Vision. The Right Execution. The Right Growth.

J&P Global