



JOB DESCRIPTION

ESS Executive - Co-Founder Matching Network

Engagement Model: Co-Founder Matching | Strategic Partnerships | Entrepreneurial Placements
| Startup Advisory | Venture Building Projects

Location: Global | USA | Vietnam | Hybrid & On-site Opportunities

About the Network

The ESS Executive Co-Founder Matching Network, a core component of the ESS Executive, is an exclusive community of Serial Entrepreneurs, Technical Visionaries, Business Strategists, and Industry Experts dedicated to building high-impact startups within the Pillar 7 Entrepreneur Economy.

Designed for experienced founders and high-potential professionals, the network provides access to co-founder matching opportunities, venture building initiatives, startup transformation programs, and strategic partnership projects across global markets.

Members gain access to a trusted ecosystem of investors, mentors, incubators, accelerators, venture studios, and multinational enterprises seeking entrepreneurial leaders who can drive innovation, scale business models, and achieve market excellence.

Areas of Expertise

Venture Building

- Startup Strategy
- Business Model Innovation
- Go-to-Market Strategy
- Product-Market Fit
- Scaling Operations
- Fundraising & Pitching

Strategic Partnerships

- Co-Founder Matching
- Joint Ventures
- Strategic Alliances
- Ecosystem Development
- Stakeholder Management
- Cross-Border Collaboration

Technical & Product Leadership



- Product Development
- Technology Roadmap
- Digital Transformation
- Innovation Management
- Intellectual Property
- R&D Strategy

Business Operations

- Financial Planning
- Legal & Compliance
- Talent Acquisition
- Organizational Design
- Growth Hacking
- Operational Excellence

Ideal Candidate Profile

Entrepreneurial Experience

- Current or former Founder, Co-Founder, CEO, CTO, or C-level executive in a startup or growth-stage company.
- Proven experience in launching, scaling, or exiting business ventures.
- Experience managing cross-functional teams and navigating early-stage challenges.

Strategic Expertise

- Strong understanding of venture capital, startup ecosystems, and business development.
- Experience identifying market opportunities and building sustainable business models.
- Ability to lead complex strategic initiatives and drive organizational growth.

Professional Capabilities

- Strong leadership and visionary thinking skills.
- Excellent networking and relationship-building abilities.
- Ability to deliver measurable business results and innovation.

Educational Background

- Bachelor's degree or higher in Business Administration, Entrepreneurship, Engineering, Technology, or related disciplines.



- MBA or specialized certifications in Venture Capital, Lean Startup, Innovation Management, or Entrepreneurship are highly preferred.

Opportunities Available Through the Network

Co-Founder & Leadership Roles

- Chief Executive Officer (CEO)
- Chief Technology Officer (CTO)
- Chief Operating Officer (COO)
- Founding Partner
- Managing Director

Venture Building Programs

- Startup Incubation Initiatives
- Accelerator Participation
- Market Entry Programs
- Product Launch Projects
- Scaling & Growth Initiatives

Advisory & Consulting Engagements

- Startup Assessments
- Fundraising Strategy Advisory
- Business Model Optimization
- Strategic Partnership Consulting
- Entrepreneurial Excellence Programs

Co-Founder Matching Initiatives

- Founder Matching Programs
- Technical Co-Founder Placement
- Business Co-Founder Placement
- Startup Team Formation
- Venture Partnership Development

Join the Network

Become part of a distinguished community of entrepreneurs and visionaries helping organizations build innovative ventures, strengthen market positions, and deliver exceptional value.

Submit your professional profile today to join the ESS Executive Co-Founder Matching Network.



The Right Partner. The Right Venture. The Right Results.

J&P Global