



JOB DESCRIPTION

ESS Executive - Independent Business Owners & Directors (iBOD) Network

Engagement Model: Business Leadership | Strategic Partnerships | Entrepreneurial Advisory | Growth & Scaling Initiatives | Business Transformation Projects

Location: Global | USA | Vietnam | Hybrid & On-site Opportunities

About the Network

The ESS Executive Independent Business Owners & Directors (iBOD) Network, a core component of the ESS Executive, is an exclusive community of independent business owners, founders, managing directors, entrepreneurs, and growth-oriented leaders dedicated to building sustainable and high-performing businesses within the Pillar 7 Entrepreneur Economy.

Designed for business leaders across diverse industries, the network provides access to strategic partnerships, business growth initiatives, leadership development opportunities, and entrepreneurial collaboration programs across global markets.

Members gain access to a trusted ecosystem of business owners, directors, investors, advisors, consultants, and strategic partners who share insights, opportunities, and best practices to accelerate growth, improve business performance, and create long-term value.

Areas of Expertise

Business Growth & Expansion

- Business Strategy
- Revenue Growth
- Market Expansion
- Customer Acquisition
- Business Development
- Competitive Positioning

Leadership & Entrepreneurship

- Founder Leadership
- Strategic Decision Making



- Team Development
- Organizational Growth
- Entrepreneurial Mindset
- Business Sustainability

Strategic Partnerships

- Business Networking
- Joint Ventures
- Strategic Alliances
- Ecosystem Development
- Stakeholder Management
- Cross-Border Collaboration

Business Excellence

- Operational Improvement
- Financial Management
- Digital Transformation
- Innovation Management
- Risk Management
- Performance Optimization

Ideal Candidate Profile

Business Ownership Experience

- Current or former business owners, founders, managing directors, or entrepreneurial leaders.
- Proven experience building, managing, or scaling a business.
- Experience leading teams, managing customers, and driving business performance.

Strategic Expertise

- Strong understanding of business growth, market dynamics, and competitive strategy.



- Experience identifying opportunities and building sustainable business models.
- Ability to lead organizations through growth, transformation, and market challenges.

Professional Capabilities

- Strong leadership and relationship-building skills.
- Excellent business judgment and decision-making abilities.
- Commitment to continuous learning and business excellence.

Educational Background

- Bachelor's degree or equivalent business experience.
- MBA, executive education, or professional certifications are considered an advantage.

Opportunities Available Through the Network

Business Leadership Opportunities

- Founder Networks
- Business Owner Forums
- Peer Advisory Groups
- Strategic Leadership Communities
- Executive Roundtables

Growth & Scaling Programs

- Business Growth Initiatives
- Market Expansion Programs
- Customer Development Projects
- Business Transformation Programs
- Leadership Development Initiatives

Strategic Partnerships & Collaboration

- Joint Venture Opportunities
- Strategic Alliances



- Business Partnerships
- Ecosystem Development Programs
- Cross-Industry Collaboration

Advisory & Mentorship Engagements

- Business Advisory Programs
- Peer Mentoring Opportunities
- Entrepreneur Coaching Initiatives
- Growth Strategy Reviews
- Business Excellence Assessments

Join the Network

Become part of a distinguished community of business owners and entrepreneurial leaders committed to building stronger businesses, creating sustainable growth, and driving long-term success.

Submit your professional profile today to join the ESS Executive Independent Business Owners & Directors (iBOD) Network.

The Right Business. The Right Leadership. The Right Results.